

BANKERS HEALTHCARE GROUP

FAST FACTS



We're a privately owned company that provides innovative financial solutions to licensed healthcare professionals. Our customized process is focused on speed, simplicity, and efficiency. Customers never have to leave the office, and receive approval in 24 hours and funds in as few as three days

WHAT WE DO

OUR SOLUTIONS

Working capital loans / business startup loans / credit cards / patient lending

CUSTOMERS SERVED

110,000+ licensed healthcare professionals

TOTAL AMOUNT FUNDED

\$3.7 billion+

WHO WE ARE

OWNERSHIP

51% privately owned / 49% owned by [Pinnacle Financial Partners](#)

EMPLOYEES

380+

LEADERSHIP

Chairman/CEO/Original Founder: [Al Crawford](#)

Original Founder: [Bob Castro](#)

Original Founder: [Eric Castro](#)

WHERE WE ARE

Corporate Headquarters: Davie, FL

Financial Headquarters/National Sales Office: Syracuse, N.Y.

National Business Office: New York, N.Y.

Media Contact: Danielle Gerhart, Public Relations & Advocacy Manager • dgerhart@bhg-inc.com • 315.930.3142



BANKERS HEALTHCARE GROUP
Financing *for* Healthcare Professionals

Loans will be made in CA pursuant to the California Financing Law, License no. 603-G493.

BANKERS HEALTHCARE GROUP

RECOGNITION



BHG is continually recognized, year after year, nationally and regionally, for innovation, growth, and being a great place to work. Here is just some of the recognition we've received:

Great Place To Work Institute

Certified Great Place to Work (2016-2018)

Fortune Magazine

Best Workplaces in Financial Services & Insurance (2016-2018)
Best Workplaces for Diversity (2017)
Best Workplaces for Millennials (2017)
Best Medium Workplaces (2016, 2017)

Inc. Magazine

Best Workplace (2018)
Inc. 500/5000 (2005, 2007-2012, 2014-2017)
Hire Power Award (2013)

Entrepreneur Magazine

Top Company Culture (2017)

Hispanic Business

100 Top Earning Hispanic-Owned Companies (2014)

Central New York Business Journal

Best Places to Work (2015- 2017)

South Florida Business Journal

Best Places to Work (2016, 2017)

Sun Sentinel

Top Workplaces (2015- 2018)

Crain's

Top Workplaces in NYC (2016)

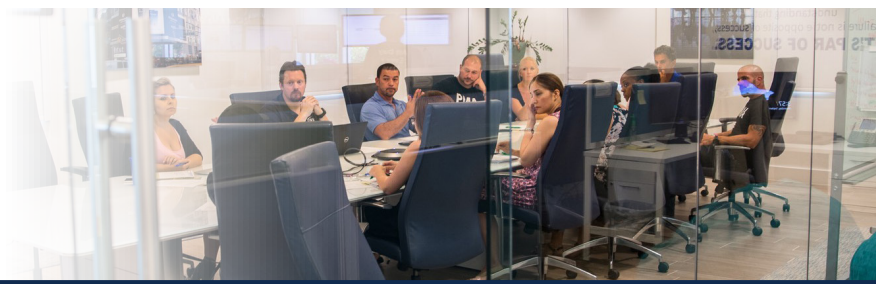
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BANKERS HEALTHCARE GROUP TIMELINE



Al Crawford, Bob Castro, and Eric Castro founded Bankers Healthcare Group in 2001. Since then, the company has grown tremendously—adding new products, offices, and partnerships.

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- 2005** **RANKED NO. 5** on *Inc.* magazine's list of America's fastest growing privately held companies
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- 2010** **THE CEO PROJECT** selects BHG Chairman/CEO Al Crawford to participate
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- 2012** **ERNST & YOUNG** name BHG founders Entrepreneurs of the Year
OPENED NATIONAL BUSINESS OFFICE in New York City
SURPASSED \$200 MILLION in funded loans for a single year
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- 2013** Received the **INC. HIRE POWER AWARD** for job creation
SURPASSED \$1 BILLION in total funded loans
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- 2014** **LAUNCHED THE POWER MASTERCARD** portfolio (Platinum, Rewards, and World)
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- 2015** **PINNACLE BANK ACQUIRED 30% SHARE** in BHG
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- 2016** **PINNACLE PURCHASED ADDITIONAL 19%**, bringing ownership stake to 49%
SURPASSED \$2 BILLION in total funded loans
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- 2017** **RANKED ON INC. 5000** for the 11th time
SURPASSED \$3 BILLION in total funded loans
LAUNCHED PATIENT FINANCING initiative (BHG MORE Mastercard)
-
- 2018** **BHG NOW OPEN SEVEN DAYS A WEEK**, with extended hours Sunday through Saturday

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